



PFT CORPORATE TRAINING SERIES

COURSE TITLE

VALUATION METHODOLOGIES IN MERGERS AND ACQUISITIONS (Course code: PCTS0010)

LEARNING OUTCOMES

This course will provide a comprehensive understanding of the different methods of valuing companies that are normally used. Participants will work through practical examples and numerical information to learn to compute the equity value of a company. The applicability of each method in varying business contexts will also be discussed. The course will also help participants gain skills in the valuation of market-traded debt instruments and establish the potential value add to parties involved in mergers.

COURSE CONTENT

- Basic principles of establishing the value of an enterprise
- Asset based valuation methods
- Using multiples to value a business including PE ratio methodology
- Free cash-flow based valuation methods
- Establishing equity value using dividends
- The risk of over-valuation and why this happens
- Practical challenges in valuation and the applicability of methods in different situations
- The valuation of bonds
- Estimation of gains to all parties involved consequent upon a merger

WHO SHOULD ATTEND?

Those involved in advising on mergers and acquisitions who require an in-depth understanding of the techniques and appropriateness of various methods of valuation will find this course very useful and relevant.

DURATION

4 hours (this is run as 1 session)

